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Leading Companies Win by Hiring, Coaching ... PART I: TOPGRADING FOR COMPANIES Chapter One: Topgrading - Every Manager's #1 Priority Topgrading is the act of filling every position in the organization with an A player, at the appropriate compensation level. An A player is one who qualifies among the top 10 percent of those available for a position. Topgrading turns the Topgrading - HR Topgrading, Inc. is a proven methodology for hiring and promoting the right people. Find out how you to can improve your hiring success by 80% or more. The Best Hiring & Interview Process | Topgrading, Inc. In 1999, Smart also released a book called Topgrading: How Leading Companies Win by Hiring, Coaching and Keeping the

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